

## Medtech Canada Membership Categories

**Full Members** Applies to companies engaged in the manufacturing and/or distribution, marketing or development of equipment, devices and supplies in the medical, diagnostic and biotechnology sciences in Canada. Full members receive all benefits of membership, including voting privileges and eligibility to sit on the Board of Directors. Membership fees are based on prior year's domestic sales.

**Allied Members** Applies to consultants, associations, syndicates or institutions that provide goods and services to the medical device industry. Allied members receive some of the same benefits as full members excluding voting privileges and eligibility to sit on the Board of Directors. Employees of such members shall attend committee meetings by invitation only. Allied members pay an annual flat fee.

**Associate Members** Applies to not-for-profit organizations, academic and professional organizations, government departments and agencies which support the objectives of the association. Associate members receive some of the same benefits as full members excluding voting privileges and eligibility to sit on the Board of Directors. Employees of such members shall attend committee meetings by invitation only. Associate members pay an annual flat fee.

**Emerging Medical Technology (EMT)** Applies to medical technology companies that are pre-commercialized. EMT members receive some of the same benefits as full members excluding voting privileges and eligibility to sit on the Board of Directors. These companies may become Full Members at any time by subscribing to the Full Member Fee Structure. EMT members pay an annual flat fee.

**Honourary Members** Applies to any individual whose participation in the affairs of the Association, has been or will be in the opinion of the Directors of significant benefit to the Association. Honourary members are by invitation only and maybe be conferred for a term of one year only, subject to renewal. Honourary members are excluded from voting at any meetings and eligibility to sit on the Board.

## Benefits of Membership

### Exclusive to Full Member Benefits

- Being part of a collective voice that provides for a stronger and more organized approach to advocacy and government relations
- Opportunities to contribute to industry-wide decisions on key issues
- Timely information services that provide early warning about regulatory and policy developments and offer skilled advice on how to deal with them
- Tools to advocate on industry issues with health system stakeholders, federal and provincial governments and the media
- Participation with sector specific groups and committees that are working together on industry relevant issues
- Opportunities to learn from and exchange ideas with leaders from across the healthcare industry
- Online access to the Canadian Medical Technologies Directory
- Shared access to research and results including the industry compensation survey, industry specific data and surveys, publications and reports
- Access to extensive resources on our Full Members-only website

### Benefits of All Membership Levels

(Full, Allied, Associate and Emerging Technology)

- Weekly e-Pulse bulletins containing news and information on key industry issues, stakeholders, advocacy and other industry information
- Business solutions and members' saving programs
- Significant discounts on Medtech Canada educational seminars and conferences
- An industry Code of Conduct that guides ethical interactions with healthcare professionals and symbolic recognition of member participation
- A well balanced voice through a rich member mix of multi-nationals, manufacturers, distributors and small companies
- A Board of Directors who are actively involved and act as both guide and resource
- Consultation with knowledgeable and experienced professional staff on a wide range of industry issues